

Physical Book + Digital App

Now make your learning More Interactive, Integrated & Simplified with this PhysioBrid Edition

Golden Points • Solved/Unsolved papers • MCQs • Important Topics from the book • Mini Tests/Semester Tests & Grand Tests • High Yield Images/Tables • Recent Updates







English

Communication & Soft Skills

for Physiotherapy Students

As per Physiotherapy Curriculum of All Universities of India and Ministry of Health & Family Welfare



Special Features

- First ever book on English Communication & Soft Skills specifically designed for Physiotherapy Students
- A Special Unit on Fundamentals of English Grammar
- 100+ Solved and Practice Exercises with their Answer Keys
- **50+** Formats of Letters, Essays, Resumes, etc.
- Communication Tips for physiotherapists covered extensively





English

Communication & Soft Skills

for Physiotherapy Students

As per Physiotherapy Curriculum of All Universities of India and Ministry of Health & Family Welfare

Dr Liza Sharma MA (Eng), BEd, PhD, MBA

Former Associate Professor Gian Sagar Group of Institutions Banur, Rajpura, Punjab



CBS Publishers & Distributors Pvt Ltd

- New Delhi Bengaluru Chennai Kochi Kolkata Lucknow
- Mumbai Hyderabad Nagpur Patna Pune Vijayawada



for Physiotherapy Students

ISBN: 978-93-90619-82-5Copyright © Publishers

First Edition: 2023

All rights are reserved. No part of this book may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopying, recording, or any information storage and retrieval system without permission, in writing, from the publishers.

Published by Satish Kumar Jain and produced by Varun Jain for

CBS Publishers and Distributors Pvt Ltd

4819/XI Prahlad Street, 24 Ansari Road, Daryaganj, New Delhi 110 002, India. Ph: +91-11-23289259, 23266861, 23266867 Website: www.cbspd.com

Fax: 011-23243014

e-mail: delhi@cbspd.com; cbspubs@airtelmail.in.

Corporate Office: 204 FIE, Industrial Area, Patpargani, Delhi 110 092

Ph: +91-11-4934 4934 e-mail: feedback@cbspd.com; bhupesharora@cbspd.com

Branches

• Bengaluru: Seema House 2975, 17th Cross, K.R. Road, Banasankari 2nd Stage, Bengaluru-560 070, Karnataka Ph: +91-80-26771678/79 Fax: +91-80-26771680 e-mail: bangalore@cbspd.com

• Chennai: 7, Subbaraya Street, Shenoy Nagar, Chennai-600 030, Tamil Nadu

Ph: +91-44-26680620, 26681266 Fax: +91-44-42032115 e-mail: chennai@cbspd.com

• Kochi: 68/1534, 35, 36-Power House Road, Opp. KSEB, Cochin-682018, Kochi, Kerala

Ph: +91-484-4059061-65 Fax: +91-484-4059065 e-mail: kochi@cbspd.com

• Kolkata: Hind Ceramics Compound, 1st Floor, 147, Nilganj Road, Belghoria, Kolkata-700056, West Bengal Ph: +91-033-2563-3055/56 e-mail: kolkata@cbspd.com

 Lucknow: Basement, Khushnuma Complex, 7-Meerabai Marg (Behind Jawahar Bhawan), Lucknow-226001, Uttar Pradesh

Ph: +0522-4000032 e-mail: tiwari.lucknow@cbspd.com

 Mumbai: PWD Shed, Gala No. 25/26, Ramchandra Bhatt Marg, Next to J.J. Hospital Gate No. 2, Opp. Union Bank of India, Noor Baug, Mumbai-400009, Maharashtra

Ph: +91-22-66661880/89 Fax: +91-22-24902342 e-mail: mumbai@cbspd.com

Representatives

Hyderabad +91-9885175004
 Pune +91-9623451994
 Pune +91-9623451994
 Vijayawada +91-9000660880

Printed at:

I dedicate this book to
My sons **Parth** and **Avish**.
This one is for you, from me,
your loving mother.
You both are my strength, resilience and support.

About the Author

Liza Sharma *MA* (*Eng*), *BEd*, *PhD*, *MBA*, is a former Associate Professor in English, has worked with Gian Sagar Group of Institutions, Banur, Rajpura (Punjab) for about 12 years. She has been in the teaching profession for last 35 years. She possesses a postgraduate degree in English and Business Management with BEd. She has obtained her doctorate degree from Punjabi University, Patiala. The author has contributed to several Sample Papers for CBSE and has written English course books for GNM, BSc Nursing, Post Basic BSc Nursing and Paramedical students. She has been training



students for IELTS exam for last 15 years and is also taking personality development classes along with the classes on soft skills.

She has been honored with Best Teacher Award by the Management of JB Charitable Trust, Chandigarh. Besides, she has been also honored by Gian Sagar Group of Institutions for her excellent and illustrious services in teaching of English.

Preface

"The most important word in the English language is hope."

-Eleanor Roosevelt

The aim of writing the book, *English Communication and Soft Skills for Physiotherapy Students*, is to make it accessible to all of you who are pursuing their degree course in Physiotherapy, i.e., BPT. By purchasing this book, you have already taken the first important step towards improving your spoken and written English. As the title of the book indicates, this book is a comprehensive study of oral and written English, covering all the topics of new curriculum for BPT students. Above all, this book is suitable for the students who want to improve their English language whether they are preparing for exams or need a quick look up guide to English grammar, and also the professionals who wish to enhance their pronunciation and communication skills.

All the tenses of English grammar are explained and exemplified with emphasis on their functions in everyday English usage. The first unit forms the basis of important grammar topics, helping you in making confident and accurate decisions about how English grammar works in today's world. Explanations are fully illustrated with examples.

People want to present themselves in the best possible way, avoiding common errors in spoken and written English, and for them, this book is a step towards achieving their goal. This book teaches what you have already learned and helps you in applying that knowledge in recognizing and avoiding common errors. Grammar is not a mere collection of rules, rather it is presented as a framework for organizing English language. Students have a natural, and logical way to make sense of the language they see and hear.

Above all, ample guidance and practice exercises on sentence formation, correct usage, written composition and other allied areas have been provided to strengthen your grammatical skills. Apparently, initiation and repetition of correct expressions are far more efficacious in forming correct habits than grammatical knowledge. Finally, I have used my extensive experience in language learning to identify typical problems that students experience with English grammar. Communication skills are important for every health professional so I have tried to show its importance, especially for Physiotherapists, while they are studying or treating their patients in the hospital.

No work is entirely free from errors and flaws, and this book is not an exception, so valuable suggestions from our patrons for improvement of this book are invited. I assure you that my efforts to improve the quality of this book will be continued in the next edition as well.

Dr Liza Sharma

Acknowledgments

My heartfelt thanks and appreciations are due to all the members of publishing industry and academic institutions for sharing their skills, knowledge and experiences with me. Since I am a teacher, I want to repay it by writing this book and this is because I love this profession as it has given me an opportunity to learn so much.

I would like to extend my sincere gratitude to my father late Dr SS Sethi and my mother late Dr Manohar Sethi, who although are not present with me physically, continuously inspired and motivated me. My mother always showed her confidence in me and was a pillar of strength till her last breath.

Besides, I owe a great deal to my family. I am thankful to my husband, Mr SP Sharma, and sons Parth and Avish for their literary criticism, encouragement, support and constantly putting up with me in this great endeavor.

I extend my special thanks to **Mr Satish Kumar Jain** (Chairman) and **Mr Varun Jain** (Managing Director), M/s CBS Publishers and Distributors Pvt Ltd for their wholehearted support in the publication of this book. I have no words to describe the role, efforts, inputs and initiatives undertaken by **Mr Bhupesh Aarora** [Sr Vice President – Publishing & Marketing (Health Sciences Division)] for helping and motivating me.

My special thanks are due to the scientific editorial board of the CBS Physiobrid series, especially Dr Harshita Sharma and Dr Divya Gupta (Senior Content Strategists cum Quality Check), and some senior faculties for their tireless efforts to provide valuable inputs throughout the project. I will also like to thank my former colleagues from Gian Sagar College of Physiotherapy Dr Navkiran, Dr Stuuti Mittal, Dr Amit Gupta and Dr Raja for their physiotherapy segment valuable inputs throughout the project. This book could be customized for Physiotherapy students due to their background in physiotherapy.

Last but not least, I sincerely thank the entire CBS team for bringing out the book with utmost care and attractive presentation. I would like to thank Ms Nitasha Arora (Publishing Head and Content Strategist – Medical and Nursing), Ms Annu Raina (Senior Manager – Publishing & Marketing), Dr Anju Dhir (Product Manager cum Commissioning Editor – Medical) for their support. I would also extend my thanks to Mr Shivendu Bhushan Pandey (Sr Manager and Team Lead), Mr Ashutosh Pathak (Sr Proofreader cum Team Coordinator) and all the production team members for devoting laborious hours in designing and typesetting the book.

Special Features of the Book

LEARNING OBJECTIVES

After going through this unit, you will be able to:

- Understand the grammar facts.
- Understand the Tenses, Modals, Voices, etc.
- Understand the Determiners and connectors.

Learning Objectives given in all the chapters focus on the areas that a student will become aware of after completing the chapter.

Every chapter starts with a **Chapter Outline** that gives a glimpse of the content covered in the chapter.

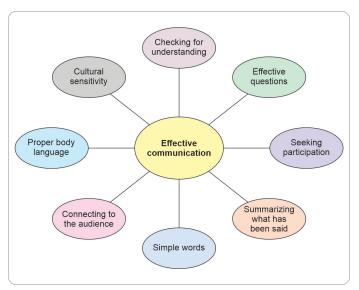
Chapter Outline

- Tense
- Present Tense
- Past Tense
- Future Tense
- Simple Present/Present Indefinite Tense
- Present Continuous Tense
- Present Perfect Tense
- Present Perfect Continuous Tense Simple Past/Past Indefinite Tense
- Past Continuous Tense
- Past Perfect Tense
- Past Perfect Continuous Tense

Key Terms

- Regular and irregular verbs: There are two different types of past tense forms. The regular verbs form their past tense by adding-ed to the base form. The past tense is used to refer to events that were completed in the past. There are many different ways of talking about the future, depending on how we see a future event.
- The simple tenses: They use the auxiliary verbs 'to be' or 'to have' with the main verb. For example: I drink tea, I drank tea, I will drink tea.
- The continuous tenses: They always include "-ing" in one form or another (is, are, was, were and so on).
- The perfect tenses: They always include "to have" in some way (has, have, had).

Important terms used in the chapter are enlisted under **Key Terms**.



Several **Images and Diagrams** have been used at relevant places to simplify the concepts for the students.

Fig. 11.1: Effective communication

MUST KNOW

Important facts and information is present in the **Must Know** boxes throughout the book.

- There are four forms of past tense:
- 1. Simple Past Indefinite Tense
- 2. Past Continuous Tense
- 3. Past Perfect Tense
- 4. Past Perfect Continuous Tense

Tips

- Always consider your audience either patient or other health care staff.
- Speak in clear, complete sentences and consider your tone when speaking.

At places Communication **Tips** have been added for special emphasis and implementation.

Assess Yourself



At the end of every chapter, **Assess Yourself** section has been included to help the students in assessing their learning.

- 1. What is the difference between verbal and nonverbal communication?
- 2. What is the role of communication in society?

Solved Exercises help in better understanding of the Grammar concepts.

Solved Exercises



I. Complete each sentence with a suitable tense of the verb in brackets:

1.	Peter (not go) to the cinema last night.
	Sorry, I (forget) to do my homework yesterday.
3.	What (you see) on TV last night?
4.	Sonia (leave) Italy and travelled to France last month.
	(they enjoy) their holiday in Greece last year?
6.	While I (eat) my dinner, the phone (ring).
7.	Richard(always, get up) before 7.00.
8.	Hurry up; the bus (wait) for us.
9.	Where (we, go)? This is the wrong road.
10.	My friends (not believe) my story.
- 4	Please be quiet; I (read) a very interesting book.
12.	Marie (usually, sit) at the front of the class.
13.	Carol cannot talk to you at the moment. He (have) a shower.
14.	Please wait for a moment, Alka. I (talk) to Swati.
15.	This car (cost) a lot of money.

-					ce					
	עו	ro			CA	HV	D I	rc1	C	20
		Lα	L THE	41					6	

I. Fill in the blanks with a, an or the:

gold is _____ precious metal.
 Bicycle is made of _____ steel and ____ Rubber.
 umbrella protects us from ____ rain.
 wheat and _____ cotton are grown in Punjab.

5. I like jam on _____ piece of _____ bread.6. I met _____ European on my way to _____ college.

7. This is _____ house made of _____ stone.

Practice Exercises allow students to build on the recently learnt concepts.

Syllabus

ENGLISH COMMUNICATION AND SOFT SKILLS

Time: 45 Hours

- 1. Basic language skills: Grammar and usage.
- 2. **Business communication skills:** With focus on speaking—conversations, discussions, dialogues, short presentations, pronunciation.
- 3. **Different methods of writing:** Like letters, E-mails, report, case study, collecting the patient data, etc. Basic compositions, journals, with a focus on paragraph form and organization.
- 4. Basic concepts and principles of good communication.
- 5. Special characteristics of health communication.
- 6. **Types and process of communication:** Verbal, nonverbal and written communication. Upward, downward and lateral communication.
- 7. Therapeutic communication: Empathy versus sympathy.
- 8. Communication methods for teaching and learning.
- 9. Communication methods for patient education.
- 10. Barriers of communication and how to overcome.

Contents

About the Auti	thor	V
Preface		vii
Acknowledgm	nents	ix
Special Feature	res of the Book	Xi
Syllabus		xv
	UNIT I GRAMMAR	
Chapter 1	Tenses	3-21
Chapter	Tenses	
	Tense	
	Present Tense	
	Past Tense	
	Future Tense	
	Simple Present/Present Indefinite Tense	6
	Present Continuous Tense	7
	Present Perfect Tense	8
	Present Perfect Continuous Tense	8
	Simple Past/Past Indefinite Tense	9
	Past Continuous Tense	9
	Past Perfect Tense	10
	Past Perfect Continuous Tense	11
	Simple Future/Future Indefinite Tense	11
	Future Continuous Tense	
	Future Perfect Tense	13
	Future Perfect Continuous Tense	
Chapter 2	Determiners 2	23-30
	Introduction	23
	Kinds of Adjectives	24
	Uses	
Chapter 3	Connectors 3	31–35
	Use of Connectors	31

Chapter 4	Prepositions	37-46
	Introduction	37
	Definition	37
	Position of Preposition	37
	Kinds of Prepositions	38
	Which Preposition to be Used and When?	41
	Some Important Distinctions	42
Chapter 5	Modals	47-56
	Introduction	47
	Using Modal Verbs in Different Contexts	47
	Modal Verb Formations	48
	Usage of Modals	51
Chapter 6	Active and Passive Voice	57-80
	Active and Passive Voice	57
	Change of Voice	57
	Rules for Change of Verbs	58
	Active/Passive Voice	
	Change of Active to Passive Voice	60
	Voice of Sentences Involving Tenses	62
	Voice of Sentences with Prepositional Verbs	70
	Voice of Sentences in Which Preposition 'By' is Not Used	70
	Voice of Sentences Having Modals	71
	Voice for Imperative Sentences	72
	Voice of Infinitive	73
	Voice of Sentences with Double Object	74
	Voice of Sentences with Quasi-Passive Verbs	75
	Voice of Sentences with Subject Implied	76
	Transformation of Active into Passive Voice	77
Chapter 7	Direct and Indirect Speech	81-96
	Introduction	
	Direct Report of a Speech	
	Indirect Report of a Speech	
	Rules for Changing Direct Speech into Indirect	
	Changes in Pronouns and Possessive Adjectives	
	Conversion of Assertive Sentences	
	Conversion of Interrogative Sentences—Beginning with Auxiliary Verbs	
	Conversion of Interrogative Sentences—Beginning with Five 'Ws' and One 'H'	
	Conversion of Imperative Sentences	
	Conversion of Optative Sentences	
	Conversion of Exclamatory Sentences	
	Conversion of Some Typical Sentences	93

UNIT II COMMUNICATION

Chapter 8	Communication	99–103
	What is Communication?	99
	Process of Communication	99
	Types of Communication	100
	Role of Communication Skills in Society	103
Chapter 9	Basic Concepts and Principles of Communication	105-108
	Basic Concepts of Communication	105
	Seven Principles of Communication	107
Chapter 10	Process of Communication	109-112
	Process of Communication Elements of Communication Process	109
	Note	112
Chapter 11	Barriers to a Therapeutic Communication	113-117
	Types of Barriers	113
	How to Overcome the Barriers	
	Recommended Practices in a Physiotherapy Department	116
Chapter 12	Upward, Downward and Lateral Communication	119-121
	Upward Communication	119
	Downward Communication	
	Horizontal/Lateral Communication	121
Chapter 13	Special Characteristics of Health Communication	123-125
	Health Communication	123
	Characteristics of Health Communication	124
Chapter 14	Therapeutic Communication—Empathy versus Sympathy	127-130
	Therapeutic Communication	127
	Techniques for Therapeutic Communication	127
	Types of Therapeutic Communication	
	Characteristics of Therapeutic Communication	129
Chapter 15	Communication Methods for Teaching and Learning	131–134
	Interpersonal Communication in Teaching and Learning	131
	Types of Educational Communication	
	Domains of Learning	
	Learning Principles	133

Chapter 16	Communication Methods for Patient Education	135–138
	Aim of Patient Education	135
	Purposes of Patient Education	135
	Clinical Patient Education	135
	Patient Education Process	136
	Teaching and Learning Process	136
	Teaching as Communication	137
	Basic Learning Principles	137
Chapter 17	Communication Roles of Listeners, Speakers and	
	Writers as Health Care Professionals	139–144
	Introduction	139
	Forms of Communication	139
	Written Communication, Record Keeping and Prescribing	
Chapter 18	Communicative Strategies in LSRW	145-148
	Language Skill	145
	Communication Strategies in Reading	
	Communication Strategies in Writing	146
	Communication Strategies in Listening	147
	Communication Strategies in Speaking	148
Chapter 19	Physiotherapist Dealing with Patients	149-151
	Physiotherapy and its Treatment Types	149
	Techniques used in Physiotherapy	150
	UNIT III SPEAKING SKILLS	
Chapter 20	Conversations	155–164
	Greetings	155
	How to Begin the Sentence in Different Situations	
	Conversation	
	Improving your Conversation	
	Modal Auxiliaries	
Chapter 21	Short Presentation	165–167
	Body Language	166
	Personal Appearance	166
	Effective Presentation	166

Chapter 22	Different Speaking Activities	169–186
	Seminar	169
	Panel Discussion	171
	Symposium	174
	Workshop	176
	Group Discussion	177
	Debate	179
	Extempore Speaking	183
	Declamation	
Chapter 23	Pronunciation	187–207
	Phonetics	188
	Speech Mechanism	
	Classification of Sounds	190
	Vowels	192
	Words	192
	Word Stress	193
	Nouns (with main stress on the penultimate syllable)	196
	Nouns (with main stress on the final syllable)	196
	Verbs (with main stress on the penultimate syllable)	197
	Verbs (with main stress on the final syllable)	197
	Adjectives (with main stress on the penultimate syllable)	198
	Adjectives (with main stress on the final syllable)	198
	Stress on Words Ending in -al, -able, -ible -ous, etc	
	Vowel Sounds	199
	Transcription	200
	UNIT IV WRITING SKILLS	
Chautau 24		244 220
Chapter 24	Letter Writing	211–238
	Introduction	
	Art of Letter Writing	
	Letter Writing	212
Tran	sactional Letters	
	Letters of Complaint	
	Letter Asking for/Giving Information	
	Letters of Opinion	
	Letters of Application	
	Letters of Recommendation	
	Letters of Advice	
	Business Letters/Elements of Structure	217

Exar	mples	
	Official Letters and Applications	219
	Informal Letters	233
Chapter 25	Resume and Cover Letter	239-247
	Introduction	239
	Resume	239
	Cover Letter	242
	Samples of Cover Letter and Resume	
Chapter 26	Writing Patient History and Case Study	249-257
	Patient History	249
	Data Consultana sina	
	How Does Your Pain Change with Time?	253
	How Strong is Your Pain?	253
	Principles of Examination	254
	Case Study	254
	Case Notes	
Chantas 27		
Chapter 27	Report on Client's Health Status	259–266
	What is Report?	
	Types of Reports	259
	Oral Reports	260
	Written Reports	263
Chapter 28	Data Collection	267-271
	Data Collection and its Importance	267
	Types of Data	
	Sources of Data	
	Patient Interview	269
	Documentation of Findings	270
	Documentation of Data	271
Chapter 29	Emails	273-275
	Electronic Modes of Communication	273
	Email and Text	273
	Uses of Email	274
	Usage of Emails for Physiotheranists	274

UNIT V SPEAKING SKILLS

Chapter 30	Attentive Listening	279-282
	Attentive Listening: 'Live' Listening	
	Intensive Listening: The Roles of the Teacher	280
	Extensive and Intensive Listening	281
Chapter 31	Focusing on Listening in Different Situations	283-287
	Listening to Academic Talks/Lectures	283
	Listening to Presentation	285
	Listening to News	286
	Listening to Announcements	286
	Listening to Instructions	287
	Listening to Discussions	287
	Listening to Demonstrations	

UNIT III



SPEAKING SKILLS

LEARNING OBJECTIVES

After going through this unit, you will be able to:

- Communicate efficiently
- · Practice good pronunciation skills

• Gain confidence in spoken language

UNIT OUTLINE

Chapter 20. Conversations
Chapter 21. Short Presentation

Chapter 22. Different Speaking Activities

Chapter 23. Pronunciation

20

Conversations

Chapter Outline

- Greetings
- How to Begin the Sentence in Different Situations
- Conversation

- Improving Your Conversation
- Modal Auxiliaries

Key Terms

- Conversation: A talk between people (more than one).
- Greet: Welcoming somebody when you meet him/her.

GREETINGS

We greet people when we see or meet them. We always greet people we know. We sometimes greet people we don't know. To greet someone is to say hello in a friendly way. There are many ways to greet someone.

Hello	Hi there	How are you doing?	Long time no see!
Hello there	Hey	How are you?	Good morning
Howdy	Hey there	What's up?	Good afternoon
Hi	Hey, how are you doing?	What's happening?	Good evening

MUST KNOW

For greetings at different times of day, these time tips are used:

- Good morning: Before noon (12:00 p.m.)
- Good afternoon: From 12:01 p.m. until approx. 5:00 pm.
- Good evening: From approximately 5:00 p.m. until midnight (12:00 am)

Formal and Informal Greetings

Some greetings are formal, and some are informal. **Formal greetings** are more polite and used with people to whom we want to show respect, such as a boss or a teacher. **Informal greetings** are casual and used with friends and other people with whom we feel comfortable.



Conversation: Greeting People

Here are some responses to common questions in greeting.

O	0	D	F
Question	Optional beginning	Responses (use adjective)	Examples
How are you?	l'm	great/excellent/very	I'm great!
How are you doing?	I'm doing	good/food/fine	I'm doing okay.
How are things?	Things are	pretty good*/okay/all	Things are pretty good.
		Right/not bad*	
		Well**/very well**	
How's it going?	It's going	And you? What about you?	It's going well.
What's happening?*		Not much*/Nothing*/	Nothing much*
What's been happening?*		Nothing much.	
What's new?*		And you?/What about you?	
What's going on?*			
What's been going on?*			

Conversation: Meeting People

Let's look at a sample conversation between two people at a party. They don't know each other and are meeting for the first time. The conversation includes all six steps. Read the conversation aloud.

Conversation	Conversation guide
Diksha (making eye contact with Dishant): The food is good.	 Step 1: Make eye contact. Smile and look at the other person. Step 2: Begin the conversation with small talk and be positive. Other opening expressions include <i>Great party/food, isn't it/what a nice party/Enjoying the party?</i> Or you can talk about the weather.
Dishant: Yeah, it is.	3. Yeah is an informal expression that means "yes." To agree with someone is polite. You may also use expressions such as It is!/lsn't it?/you're right/Yum! Yum and yummy are informal expressions meaning that something tastes good.
	Tips
C	If someone is uninterested in speaking, he or she may ignore you or smile briefly but say nothing. When this happens, you can decide whether to continue speaking or stop. To ignore someone is not to look at nor talk to that person.
Diksha: Have you tried the delicious item?	4. To continue the conversation about food, you can say 'chocolate or cake'? Ask a question using the expression <i>Have you tried the [food/drink name]?</i> with rising pitch. Pitch measures how high or low a sound is. The sound of a person's voice gets higher with rising pitch and lower with falling pitch. See the pitch chart in the Appendix for more information. See the following pronunciation tips to learn how to use pitch appropriately. Tips
	[
	Pronunciation tip: Rising pitch shows that you are waiting for a response.
	5. Next, comment on the taste. Talk about what tastes good.

Contd...





Conversation	Conversation guide
Dishant: No. What kind is it?	6. Respond to the question affirmatively or negatively. If the answer is affirmative, agree with the speaker. Yes, I have. It is delicious.
	Tips
	Pronunciation tip: Stress is to show agreement. To stress a word means you say the word more loudly.
	7. If the answer is negative, ask more questions about the food: it is homemade?/Is it vegetarian/vegan?/Have you tried the apple pie?
Diksha: Chocolate.	8. Answer in a friendly way. If you don't know the answer, you can use the following: I'm not really sure./I don't know what it's called./I don't know. I've never had it before.
Dishant: It looks delicious.	9. Respond to continue the conversation. Maybe I'll try it./I should try it./I love cake./Cake is my favorite!/I'm allergic to chocolate, so maybe I'll pass on the cake.
Diksha (Smiling): I'm Diksha.	10. Step 3: Introduce yourself—smile and shake hands. Introduce yourself by saying your first name and putting your hand out to shake.
	Tips
	It is less common to say, "My name is"
Dishant (smiling): Nice to meet You, Diksha.	If you have a long name or a name that is uncommon, say it slowly. You may need to repeat it or even spell it—for example, "I'm Rasheed. R-a-s-h-e-e-d."
Diksha: Very nice to meet you Dishant.	11. Other expressions you can use when meeting someone for the first time include It's very nice to meet you, (name)./Nice to meet you, (name)./So nice to meet you, (name)./It's good to meet you./Good to meet you./It's a pleasure to meet you, (name)./it's a pleasure meeting you, (name).
	Tips
	Repeat a person's name during the introduction to be polite and to help you remember the name.
Dishant: Who do you know here?	12. Step 4: look for a connection or common interest—ask information question. Brad is looking for a connection with Donna. Other expressions he might use include: So, what's your connection to this event?/Do you know (person's/host's name)?
Diksha: Oh, I know Susan. She's sitting over there. We're neighbors. How about you?	13. Explain your connection briefly. Be friendly. In North America, use first name only. In the United Kingdom, use first and last names.
	14. Point politely.
	15. Continue the conversation with a question, such as What about you?/And you?/And what's your connection to this party?

HOW TO BEGIN THE SENTENCE IN DIFFERENT SITUATIONS

Agreeing and Disagreeing

- That's true
- Exactly
- Definitely right
- Absolutely correct

Unit III Speaking Skills

- I think you are correct in saying that
- Yes, I tend to agree with you
- That's what I feel too
- Absolutely not
- I don't think so
- No way
- Surely
- I don't see it like that
 - Of course
- Oh really
- Never
- I'm afraid, I have to disagree with you

To Compare

- Likewise
- Similarly
- Correspondingly
- To conclude something
- To sum up
- Eventually
- At last
- In short
- Finally
- Conclusively

To Contrast

- Otherwise
- However
- On the other hand
- Nevertheless
- In contrast to
- Unlike
- Although

Asking for Opinion

- Tell me something ...?
- What do you think/feel about that?
- Are you sure about that?
- Do you think that ...?

To Show Results

- Hence
- Because
- Due to
- As a result
- Consequently
- For this reason





CONVERSATION

Simply using I'm and then saying your name is one way to introduce yourself. You could also say, for example, My name's Tarlochan. To introduce one or more people other than yourself say: This is (my wife) Paramjit, and this is Bunny, Sunny and Honey, my kids.

Glad/Happy to Meet You

When you have been introduced to someone, it is customary to say (I'm) glad/happy to meet you or it's nice to meet you.

Right

Right? Is an informal way to ask for confirmation on that what you have just said is true? The answer can be That's right!

Example: This train goes to Amritsar, right? That's right.

What do you do?

The question 'what do you do?' asks what one's job or occupation is. When you answer with a form of to be, you give a general job title. Note that the article 'a' is always used when referring to only one person but is never used when referring to more than one person.

Example: What do you do? I'm a physiotherapist.

Tell Me about Yourself

Tell me about yourself is a polite way to let someone know that you are interested in learning more about him or her. It is better than asking direct questions, as the person being asked can decide what to tell and what not to tell. For example:

Example: Well, I'm twenty-six, I have a degree in engineering, and I've been working at ABC company for three years. My parents are doctors, and I have a sister who's a teacher. They all live in Chandigarh where I was born.

IMPROVING YOUR CONVERSATION

In/On/At to indicate events.

In: Indicates the month or year of an event.

• His birthday dinner is in September.

On: Indicates the day or date of an event.

• The appointment with the doctor is on Wednesday.

At: Indicates the time of an event.

• The party is at 5 o'clock today.

Periods of the day are indicated as follows:

- In the morning
- In the evening
- At night

At: Indicates the location of an event or number of the residence.

- The movie is at the Elante mall.
- The Elante mall is at the main road.

On: Indicates the name of the street in the address of the location.



Jnit III Speaking Skills



• The movie is at the Nirman theater on street road.

In: Indicates a location of an event where the address is already understood.

- The movie is in theater 2 of Piccadilly.
- The meeting is going to take place in the manager's office.

MODAL AUXILIARIES

The following are explanations of the different uses of modal:

Auxiliaries

Verbs that modify other verbs in certain ways. They have the same conjugation in all forms.

I/you/he/she/it/we/they

Will/can/may/might/could/would/should/must.

Will:

• Can indicate a prediction for the future. The negative form of will is won't.

We will get fat if we eat too much candy.

He won't be here long—he's leaving in a few minutes.

- Probably indicates what is likely to happen.
 - I will probably be home after midnight.
- Is used to ask and accept forms.
 Will you lend me your bike? Yes, I will.

Won't:

Is used to refuse to do something.
 Will you lend me your car? No, I won't.

Can:

Indicates ability. The negative form of can is can't.

Present tense: She can cook food.

Past tense: She could cook good food when she was young.

She couldn't dance then, either.

Can

• Also indicates permission.

Present tense: He can't go to the market with us.

Past tense: He couldn't go to the market with us.

Future: He won't be able to go to the market with us.

May:

• It is another way to ask for and give permission.

May we come in? Yes, you may./No, you may not.

• Also indicates possibility. Alternative ways to indicate this are might and maybe + will.

He may come tomorrow.

He might come tomorrow.

Could:

• In addition to being the past tense of can, it also indicates a suggestion.

How can I impress my boss?

You could wear a suit and tie to work.

• Could is also a polite way to ask permission.

Could I borrow a cup of sugar?

Of course, you can/may.





Should:

Indicates direct or indirect advice.

What should I wear to the party?

You should go back now.

He shouldn't be at home.

Past tense: You should have gone to school.

Ought to:

• Can be used to give direct or indirect advice. It is not used in a question or in a negative form.

What should I wear to school? Yes, you ought to wear a uniform.

He ought to come to school on time.

Would:

• To indicate how things could be different under different circumstances., Would is used with if. If I were the boss, I would make sure the workers had fun while working.

Used in a polite way to say what you want.

We would like three icecream bricks.

Must:

• Indicates probability. The negative form is not contracted for the meaning.

He left at 4 o'clock, so he must be in Vancouver by now.

She doesn't answer her phone. She must be at work.

Must not:

Indicates prohibition or strong advice. It is often connected to mustn't.
 You must not put your feet on the seat of the car.

Have to:

Indicates obligation or necessity.

Do you have to leave early from the party?

No, I don't have to leave early.

Wish:

• To wish means to be sorry that something is not true. It is followed by a verb in the subjunctive mood. I wish! Indicates that it would please you if something said were really true, even though you believe that it isn't true.

You're the best employee in the team. I wish!

Though:

Though can be used to mean, however, indicating that there is an alternative answer.

Are you a good basketball player?

No, I'm good at baseball though.

Of course:

• Of course indicates that what was said is agreed to or obvious.

Will you go over my assignment with me? Of course.

No Problem:

No problem can mean that a request is accepted.

Is it Ok if I come after half day tomorrow? No problem.

 No problem can also be used as a reply to an expression of thanks. An alternative expression with the same meaning is you're welcome.

Thank you so much for solving my questions. No problem.

Need:

 There are several words that indicate that something is required. To need is used to require urgent attention or action to prevent damage.

I need a doctor. I'm really feeling very weak.



• Need can also indicate a requirement dictated by someone else.

I **need** ten marks more to fulfill the requirement for admission in this course.

Has/have:

I have to get my car repaired.

She has to work every day from morning till evening.

Making request:

• A direct command is the strongest way to request urgent attention.

Take her to the hospital!

Let us rest!

Call the police!

Help me!

Can:

Can is also used to request attention to a need.

Can you call the police?

Can you help me?

 A direct command for assistance in attaining something you want is considered rude. Can you is also a little abrupt.

Will you:

• 'Will you' is the most direct way to request what you want and should always be preceded or followed by please.

Will you please take me to the airport?

Please, will you bring me a glass of water?

Could you:

Could you (please) is an even more polite way to request what you want.

Could you babysit for my daughter this weekend?

Would you:

• Would you (please) is an even more polite way to request what you want.

Would you take me to the market this evening?

• Would you mind + - ing is most formal way to ask someone to do something for you.

Would you mind helping me with these packages?

Work out:

• To work out a problem is to solve it.

We're not going to get married until we can work out our problems.

- To work out can also mean to be satisfactory.
- To work out can also mean to exercise.

Cheer someone up:

To cheer someone up means to make someone feel happier.

She was feeling lonely, so we went over and cheered her up.

Do you mind__?

• Do you mind__? Is a way of asking someone permission to do something.

Do you mind if I sit here?

No, of course not.

From time to time:

From time to time means sometimes. Other expressions with the same meaning are (every) once in a
while/(every) now and then/every so often/occasionally. These expressions can go before the subject or
at the end of the phrase.

I'm not still in love with him, but I think of him from time to time.

She's not a big cricket fan, but every once in a while, she goes to a game with me.





Now and then he sends me an e-mail.

Occasionally I get together with my college friends.

MUST KNOW

No one can say for sure what will happen in the future, yet we often talk about it. Future events can be described in several different ways, depending on how probable it is that they will happen.

Scheduled events:

The present tense is used to talk about the future. It is used to give the time of scheduled events.
 The flight leaves at 4 o'clock this evening.
 The train stops near our building every hour.

Going to:

• To be 'going to' is used to indicate events planned for the near future. We're going to move to our new house next month.

Will probably:

- Will probably + basic verb is used to indicate about a 75% probability of happening.
 She 'll probably be late.
- Probably won't + basic verb is used to indicate about a 25% probability of happening.
 He probably won't come with you.
 You probably won't like this movie.

May/might:

May or might + basic verb can be used to express about a 50% possibility of something happening.
 He may be late, because he has to work until 6.
 She might be late too.

Maybe:

 Maybe also expresses about 50% possibility something happening. Unlike may and might, it is placed before the subject.
 Maybe they'll be late.

Will:

• Will + basic verb is tricky as it can indicate both very high and very low probability. It is used to make a promise.

I'll be here at six tomorrow evening.

We'll call you as soon as we arrive.

• It is also used to predict the more distant future. My baby will be a doctor when he grows up.

Take care of:

• To take care of can mean to perform a task.

I was going to call a plumber, but my husband said he would take care of it.

• Take care of can also mean to attend to a child or other person needing supervision.

On the other hand:

• On the other hand is an expression that introduces an argument that is contrary to – or opposite to – a previously mentioned argument.

On the other hand, we could use the money to visit on your family in Ethiopia.

Since:

• Since can mean because, usually indicating that something is convenient.

I was going to go home early today, but since you're here, I'll do your help here.

Since can also indicate the beginning of a time period.
 She's been studying English since last September.



It's time to do self-assessment. Are you ready for the competition!

Not exactly:

Not exactly, when used before an adjective, means hardly.
 Well, this is not exactly the best pizza I ever ate.

Keep on:

Unit III Speaking Skills

• To keep on means to continue or not stop. It is followed by a verb in – ing form. We can't take a break. We have to keep on studying.

Go along with:

To go along with means to accept an idea or decision.
 I really don't agree with some of these rules, but I will go along with whatever the majority decides.

Handle:

• I know you are smart enough to handle the situation.

Pumped up:

To be pumped up means to be excited. An alternative expression is to be all excited.
 We are both pumped up for the concert this weekend.

Chill out:

To chill out means to relax or down.

Come on over! We're just 'chill in' out on the back patio.

Chill out, babe. It's not worth getting upset over.

Already:

- Already means at some time in the past and can indicate that the action does not need to be repeated.
 I'm not hungry. I've already eaten.
- Already can be used in a question, indicating surprise that something has been done.
 Have you finished high school already?

At the last minute:

• At the last minute indicates that something happened immediately before it was too late. The man picked up his tickets at the last minute just before the show started.

At a loose end:

• To be at a loose end means to temporarily not have anything to do or not know what to do. Would you like me to paint your room? I'm at a bit of a loose end.

Assess Yourself



- 1. Make sentences using modals—Can, Must, Ought to, May, Will.
- 2. Write an interactive session with your leader. (Not more than five dialogues)





from Google Play store to access the content



Recent Update

Regular updates related to Recent advancements & Book Errata

e-Book

Physio Brid

Get PDFs of important chapter/section (Annexures /Appendices) of book (optional and exclusive for Pro-users and Institutions)

Short Presentation

Chapter Outline

- Body Language
- Personal Appearance

• Effective Presentation

Key Term

Effective presentation: A presentation conveys information from a speaker to an audience. Voice should be used effectively. Giving an effective presentation means working with audience as well as the topic.

When a speaker presents himself, we see him before we start hearing him. Immediately, we begin developing impressions of his abilities and attitudes based on the nonverbal signals he sends. This is why body language is so critical in oral communication.

Tips

Some of main presentation tips are:

- Be enthusiastic
- · Face your audience
- Make eye contact
- Gesture for emphasis
- · Get out from behind the computer
- · Position yourself at different levels
- Speak in low pitches
- Vary your volume, pace and tone
- Utilize silent pauses
- Relax

Short presentations are often used to capture the audience's interest and make them want to learn more. They are an effective way to engage audience with ideas, offers or brands. Presentations can be used to trigger an action or to draw attention to a specific aspect. Only in a few minutes, facts, ideas or concepts can be presented clearly through short presentations. To make a presentation effective, some strategies need to be considered.

- Keep the presentation short.
- Talk about simple points.
- Include some audience participation.
- Tell a story.
- Practice, practice, practice.

BODY LANGUAGE

Body language includes every aspect of one's appearance, from what one wears, how one stands, looks and moves, to facial expressions and physical habits such as nodding of the head, jingling in pocket or pulling necktie.

PERSONAL APPEARANCE

Personal appearance plays an important role, people see before they hear. As one presents before an audience, one should also dress appositely. Appearance includes clothes, hair, jewelery, cosmetics and so on. In today's society, the purpose of clothing has altered from fulfilling a basic need to expressing oneself.

EFFECTIVE PRESENTATION

The audiences are likely to remember only three things from your presentation, so plan in advance what these will be. Structure the main part of your presentation with main messages. Presentation is to be divided into three parts: The beginning, the middle and the end. The beginning is ideal to grab the attention and end is great to wrap up things.

In presentations, "Less is More". Nobody ever has complained of a presentation being too short. Once the presentation is prepared well, there are some simple suggestions to consider in delivering the presentation effectively. For effective communication, both verbal and nonverbal mediums play a vital role. Verbal language with words, sentences or spoken expressions, has been termed 'kinesics' which literally means 'body movements'. It is based on scientific analysis that verbal communication is 7%, body movements/gestures 55% and voice tone, inflection, etc. form 38% of our total communication measure. Nancy Austin while talking about importance of body language says.

"When people don't know whether to believe what they are hearing or what they are seeing, they go with the body language, it tells the truth. You can play with words, but it is much more difficult to do that with gestures."

According to the Psychologist, Paul Ekman, "We talk with our vocal cords, but we communicate with our facial expressions, our tone of voice, our whole body."

There are some important suggestions to be considered for effective presentation. Dress appropriately for the presentation and make sure to arrive little early than the scheduled time. You need to decide how you will handle the questions during the presentation. If you have some free time before the presentation starts, walk up to the audience with a pleasant and smiling face and make sure not to chew gum or eat anything during your presentation. Some people get nervous and start rushing through the sentences. Never do that, speak slowly and clearly with your pace of delivery neither too fast nor to slow.

Use Appropriate Gestures

- Gestures are the movements made by hands, arms, shoulders, head and torso.
- Adroit gestures can add to the impact of a speech. A well-timed gesture enhances the impact and adds
 greater value to what is being said. Your gesture should be quite natural and spontaneous. Avoid irritating
 gestures like playing with a ring, clasping the hands tightly, cracking your knuckles.

Make Proper Eye Contact

Eye contact is a direct and powerful form of nonverbal communication. Your eyes are a rich source of your feedback. Make proper eye contact, look at the audience from one side of the room to the other side and from the front row to the last row. Do not look down and speak or avoid looking at the front row of the audience only.

Facial Expressions

Along with posture and gesture, facial expressions also play an important part. The face is the most expressive part of your body. A smile stands for friendliness, a frown for discontent, raised eyebrows for disbelief. Facial expressions are subtle.

Posture

Posture generally refers to the way we hold ourselves when we speak, sit or walk. Move occasionally to hold attention, suggest transitions and increase emphasis. The way you sit, stand or walk reveals a lot about you.

MUST KNOW

- Slumped posture—low spirits.
- Erect posture—high spirits.
- Lean forward—open honest and interested.
- · Lean backward—defensive or disinterested.

Reading

Do not read line by line. Presentation material should not be read line by line unless it is a quote that is to be read exactly the same or the presenter is stuck somewhere and need a clue.

Concluding

Do not conclude abruptly. Presentation should not be concluded abruptly by saying "I'm done. Thanks." Summarizing the topic when concluding is very important. Thank the audience for their patience with which they have been listening. Also remember to thank the moderator and the panel members.

Assess Yourself



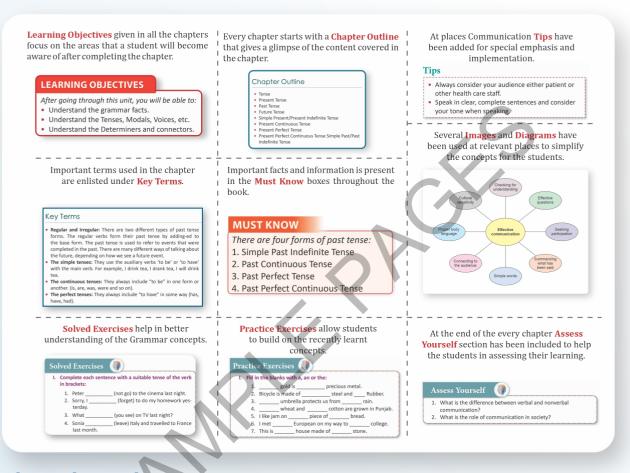
- 1. What is body language?
- 2. Give some suggestions for effective presentation.

Questions which we need to ask ourselves when preparing a presentation.

- 1. Reason for making presentation.
- 2. What is presentation all about?
- 3. What information needs to be included?
- 4. Do you have access to a lot of information?
- 5. Where are you giving this presentation?
- 6. How to phrase key points to communicate clearly and effectively?
- 7. Choose effective graphs, charts to emphasize verbal information.

English

Communication & Soft Skills for Physiotherapy Students



About the Author



Liza Sharma *MA* (*Eng*), *BEd*, *PhD*, *MBA*, is a former Associate Professor in English, has worked with Gian Sagar Group of Institutions, Banur, Rajpura (Punjab) for about 12 years. She has been in the teaching profession for last 35 years. She possesses a postgraduate degree in English and Business Management with BEd. She has obtained her doctorate degree from Punjabi University, Patiala. The author has contributed to several Sample Papers for CBSE and has written English course books for GNM, BSc Nursing, Post Basic BSc Nursing and Paramedical students. She has been training students for IELTS exam for last 15 years and is also taking personality development classes along

with the classes on soft skills.

She has been honored with Best Teacher Award by the Management of JB Charitable Trust, Chandigarh. Besides, she has been also honored by Gian Sagar Group of Institutions for her excellent and illustrious services in teaching of English.



CBS Publishers & Distributors Pvt. Ltd.

4819/XI, Prahlad Street, 24 Ansari Road, Daryaganj, New Delhi 110 002, India **E-mail**: feedback@cbspd.com, **Website**: www.cbspd.com New Delhi | Bengaluru | Chennai | Kochi | Kolkata | Lucknow | Mumbai | Pune Hyderabad | Nagpur | Patna | Vijayawada

